



NEWS:LETTER

Edition 1, March 2019

LBE CERTIFICATION

BAY PRINT SOLUTIONS IS LBE CERTIFIED!

Bay Print Solutions has been officially certified by the City of San Francisco as a Local Business Enterprise (LBE). This certification is only available to small, locally owned and operated businesses within the city of San Francisco.

LBE certification allows Bay Print Solutions to help our clients satisfy City of San Francisco requirements for local business participation in construction projects large and small. Certified firms receive bid discounts or rating bonus points with the goal of providing certified businesses with Subcontracting Opportunities, Joint Venture Opportunities and Set Asides for participation by LBE firms.

Do you have a large city project that has LBE participation requirements? Please talk to us, we are here to help!

SEE YOU SOON!

www.bayprint.com



ABOUT BAY PRINT SOLUTIONS

Bay Print Solutions started in May of 2015 in San Jose. After exactly 3 years of success and great feedback from our clients, we opened our flagship shop in the heart of San Francisco.

Having spent too much time in corporate, we're excited to be who we've always wanted to be - your friendly, neighborhood printer. We've expanded our services to include a full suite of color printing, including direct to board printing. And while we may be new to San Francisco, we bring over 120 years of combined industry experience. So think globally, print locally and come say hello.

FOR MORE INFO CALL:

415.619.3960

CASE STUDY/TESTIMONIAL



What is the name of your company and what does your company do?

Skava, cloud-native commerce platform.

Why were you looking for print services?

I work in the Marketing department and we have a lot of printing needs (retractable banners, large format posters, signs, stationery, brochures, postcards, table tents ...)

How many print companies did you look at and why did you ultimately decide to go with Bay Print Solutions?

We were chatting with 5 different companies. Ultimately decided to go with Bay Print Solutions because they were approachable, flexible and have competitive prices. Also their location!

What was it like to work with Bay Print Solutions? What was the process like?

I involve them from the beginning. If there is an idea for a printed project, I reach out to them right away to share:

- > Specs
- > PDF sample of layout or digital outline drawing
- > Quantities
- > Shipping info
- > Deadline

They are super fast to respond and provide a quote and if needed recommendations. This is important as the approval of production of some pieces depends on cost and capacity to meet short deadlines. Something that I really appreciate is the attention to detail at including our job number in the quote. This is very helpful for us to keep track of projects and to have consistency while sharing information with our finance department. Once the design is done I share the final mechanical. Depending on the complexity of the project I may stop by the shop to check a proof or have them directly ship the final printed pieces. We receive a lot of last minute request, I know I can count on them to help us meet deadlines and last minute requests.

What challenges, if any, did you face?

I had some issue sharing files through their site. However, I got around that by using WeTransfer or directly emailing them. [Editors note: Bay Print Solutions has since upgraded our web infrastructure using FileRocket to fix these various issues.]

Are you happy with the final results?

We as a marketing team are very happy with the results and thankful to count on them.

Would you recommend Bay Print Solutions to others?

Yes, I have and will in the future.

Melissa Vega
Senior Art Supervisor | Skava



We are proud to work with Hewlett Packard and Xerox as well as with many other high end technology providers.



HP Pagewide 5000



Warriors Tickets Give Away

OPEN HOUSE

Wednesday, March 27th, 11am-3pm
380 10th St, Unit C, San Francisco, CA 94103

Bay Print Solutions is hosting HP, Xerox and YOU at our brand new facility in San Francisco.

HP and Xerox will demo their most cutting-edge equipment and there'll be experts on-hand to answer your printing, signage and graphics questions.

We'll serve catered lunch from 11am-1pm and will give away Warriors tickets and Gift Cards.

Take an Uber to the event and we'll give you a \$10 Uber gift card.

Hope to see you there!



CONTACT

Bay Print Solutions - San Francisco
380 10th Street, Unit C
San Francisco, CA 94103
415.619.3960

Bay Print Solutions - San Jose
161 W San Fernando Street
San Jose, CA 95113
408.579.6640

www.bayprint.com